15TH ANNUAL GENERAL MEETING

AYS VENTURES BERHAD

201001041243 (925171-T)

AYS

ALLIANCE • YIELD • SUSTAINABILITY

15TH ANNUAL GENERAL MEETING

Delivering Sustainable Growth through Operational Excellence

PERFORMANCE REVIEW FY2026

BUSINESS OUTLOOK FY2027

ALLIANCE • YIELD • SUSTAINABILITY

AGENDA

1. About Us
2. Financial Performance Review
3. Financial Position
4. Geographical Market Information
5. Corporate Developments
6. Market Review
7. Strategic Focus & Outlook
8. Major Projects Delivered in FY2026 & Ongoing FY2027

ABOUT US

1982
Founded
44 years of experience

2
Countries
Operating in
Malaysia | Singapore

24 acres
&
160,000 MT
warehouse capacity

Exports to
> 10
Countries
ASEAN | APEC | Others

> RM1 billion
in revenue
for 5th
consecutive year

Leadership Continuity under
the 2nd Generation

CORE BUSINESS SEGMENT

Revenue
(before intra-Group Elimination)

Trading & Services Division

Backbone of AYS – Major Revenue Contributor
- Distribution of Steel & Building Materials
- Project Management

RM1.162 Billion

This division drives the bulk of AYS's revenue by supplying a wide range of structural and specialty steel products, and building materials to the construction, oil & gas, and shipbuilding industries.

Manufacturing Division

Strategic & Complementary Role
- Manufacturing of Steel Purlins
- Manufacturing of Truss Decks
- Customised / Value Added Services

RM43.988 M

Supports the trading business by producing key structural components, allowing AYS to offer tailored solutions and maintain supply chain control.

Other Division

Synergies & Support Pillars
- Building Information Modelling ("BIM")
- Holding / Investment Holding Companies

RM11.331 M

Group Revenue

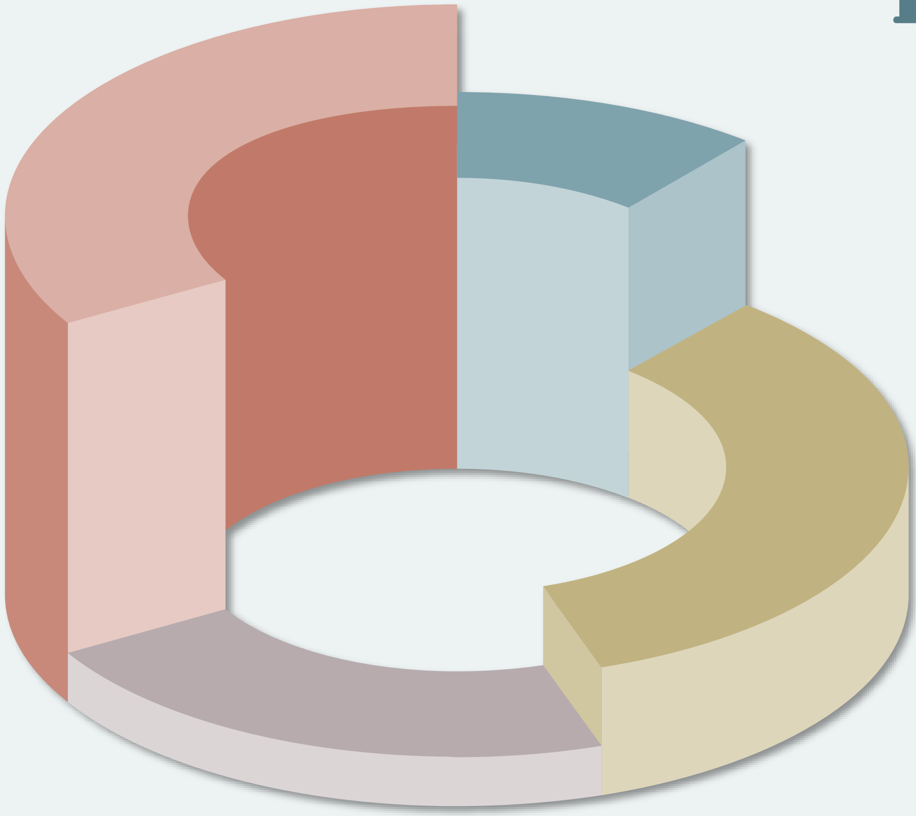
↓ 18.5%

RM1.076 billion

FYE25: RM1.321.billion

Q1: RM 276.085 M
Q2: RM 297.132 M
Q3: RM 253.316 M
Q4: RM 249.531 M

- Decrease in revenue reflects lower ASP;
- Tighter credit control & risk appetite.



Group Profit / (Loss) After Tax

↑ 111.5%

RM1.489 million

FYE25: (RM12.890 million)

Return to Profitability:
Group Profit After Tax rebounded to RM1.489 million, reversing a loss of RM12.890 million in FYE25.

Net Assets Per Share

↑ 2.8%

RM1.10 per share

FYE25: RM1.07 per share

Net Borrowing Over Equity

↑ Improved 5.2%

0.73 times

FYE25: 0.77 times

Dividend

Taking into consideration AYS's financial performance, the Board has recommended a final single-tier dividend of

1.0 sen per share for FYE 2026

67%

Dividend Pay-Out Ratio Over Profit Attributable to Owners of The Group (%)

FINANCIAL POSITION

HYS

Trade Receivables

- 19%

RM283.147m
96 days

Decrease due to:

- Lower sales & purchase volume
- Enhanced credit risk controls
- Repayment of receivables & payables

Trade Payables

-13%

RM208.751m
77 days

Cash & Cash Equivalents

-35%

RM37.019m

Reflecting strategic allocations toward long-term equity investments and debt repayment, sustained by positive operational cash flows

Inventories

-2%

RM497.528m
184 days

Reflecting Company's continued efficient Inventory Management

Bank Borrowings

-8%

RM378.504m

Reduced reliance on bank financing from lower inventory

Total Equity

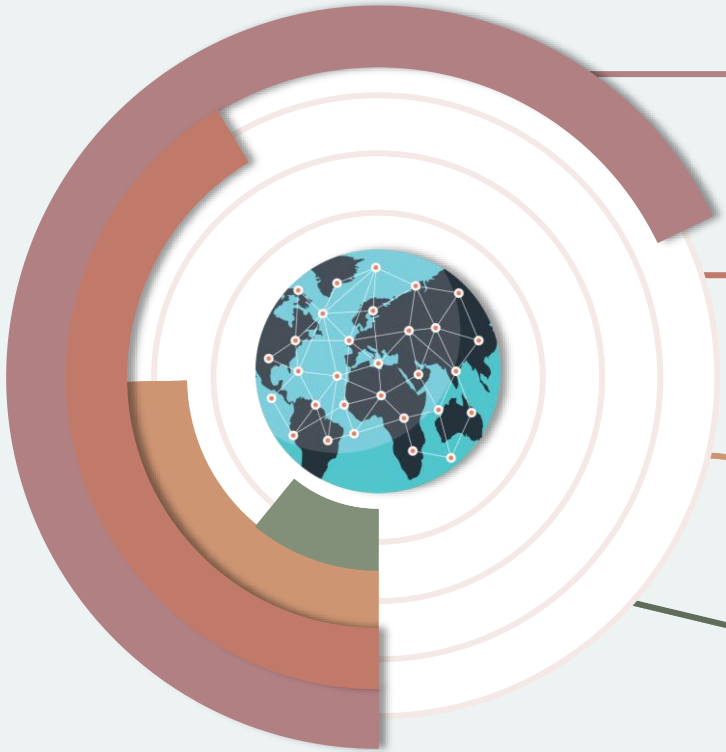
1%

RM466.135m

Total equity expanded backed by profitable operations over the financial year

GEOGRAPHICAL MARKET INFORMATION

Group Revenue



61%
(62%)

Malaysia
RM656.107 Million
FYE2025: RM816.544 Million

27%
(25%)

Singapore
RM294.246 Million
FYE2025: RM325.079 Million

11%
(11%)

Asia-Pacific Economic Cooperation Countries
RM114.807 Million
FYE2025: RM145.748 Million

1%
(2%)

Other Countries
RM10.904 Million
FYE2025: RM34.068 Million

3HA Capital Private Limited

14.9% Strategic Investment in CosmoSteel Holdings Pte. Ltd.

CORPORATE DEVELOPMENT 2025/2026

The acquisition of CosmoSteel was executed via a joint alliance consisting of four major regional steel players: AYS, Hanwa Singapore, HHH Group, and Thor Capital.

The primary rationale for this is unlocking the hidden value and growth potential of CosmoSteel.

Our primary aim is to unlock the long-term value and growth potential of CosmoSteel into a consolidated regional powerhouse—expanding our product reach into lucrative energy markets, securing stronger bulk purchasing power, and maximising returns through shared scale.

Milestone:

May 2025	- Launched of Voluntary General Offer to shareholders of CosmoSteel
Sept 2025	- Completion of Compulsory Acquisition from all shareholders; - CosmoSteel has been delisted from SGX and privatised.

3HA Capital Private Limited

14.9% Strategic Investment in CosmoSteel Holdings Pte. Ltd.

CORPORATE DEVELOPMENT 2025/2026

FAQ

Q: How much did AYS invest in CosmoSteel, and how was it funded?
AYS invested approximately S$9.8 million, fully funded through internal cash reserves.

Q: What is the current return on this investment (ROI)?
CosmoSteel is currently undergoing corporate restructuring. It is too early to evaluate the investment based on short-term returns.

Q: Does AYS have influence or control over CosmoSteel?
Currently, AYS holds a 14.9% minority stake without board seats, veto power, or direct management control.

However, once the proposed Steelaris transaction and required approvals are completed, AYS expects its increased shareholding to unlock potential board representation and a stronger role in CosmoSteel's governance.

Disposal of 74% in Steelaris Pte Ltd to CosmoSteel

CORPORATE DEVELOPMENT 2025/2026

In June 2026, AYS entered into a binding term sheet with CosmoSteel for the disposal of Steelaris at S$6.30 million.

This transaction aligns with AYS's strategy to optimise its investment portfolio and unlock value from Steelaris.

AYS believes greater value can be created by combining Steelaris with CosmoSteel rather than operating the businesses separately.

Injecting Steelaris into CosmoSteel forms a key part of the larger corporate restructuring, creating an enlarged platform that will benefit from a broader product portfolio, a larger customer base, stronger procurement capabilities, and operational efficiencies that would be difficult to achieve independently.

Importantly, AYS continues to participate in the future growth of the combined business through its equity interest in CosmoSteel and its ongoing participation in the broader consortium.

Disposal of 74% in Steelaris Pte Ltd to CosmoSteel

CORPORATE DEVELOPMENT 2025/2026

FAQ

Q: What is the rationale behind injecting / disposing of Steelaris to CosmoSteel?

The primary goal is value maximisation and strategic consolidation. By combining Steelaris with CosmoSteel, we are bringing together two complementary businesses to unlock operational synergies, cut duplicate costs, streamline our regional supply chain, and expand our market reach across the region.

Q: How was the selling price determined?

The S$6.3 million consideration was agreed on a willing-buyer, willing-seller basis. It was guided by recognized valuation methods—focusing on Steelaris' net asset value and forward earnings potential within the merged entity.

Q: How will the disposal of Steelaris impact AYS Group?

On Revenue: Steelaris contributed 25–30% of AYS Group's total revenue. Because Steelaris will no longer be consolidated into AYS's financials, reported top-line revenue will decrease.

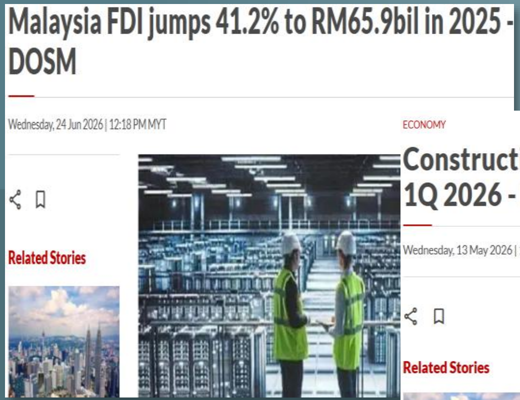
On Profitability: Steelaris' profit contribution has been limited recently. While overall revenue will drop, removing its lower-margin earnings is expected to improve the Group's overall profitability and earnings quality.

Q: Estimated time frame for Completion?

Barring any unforeseen circumstances, the Proposed Disposal is expected to be completed by the 2nd quarter of financial year ending 31 March 2027.

MARKET REVIEW & OUTLOOK IN MALAYSIA & SINGAPORE

POTENTIALLY BENEFITING AYS


Malaysia FDI jumps 41.2% to RM65.9bil in 2025 - DOSM

Wednesday, 24 Jun 2026 | 12:18 PM MYT

Related Stories


ECONOMY

Construction sector grew 8.5% to RM46.5I 1Q 2026 - DOSM

Wednesday, 13 May 2026 | 1:51 PM MYT

Related Stories

ECONOMY 17 Jul 2026


Malaysia enters second wave of data center boom: Analyst


Malaysia's economy expands 5.8% in 2Q, advance estimates reveal

Friday, 17 Jul 2026 | 12:30 PM MYT

Related Stories

INDONESIA 4h ago

Opinion - Indonesia's economy is starting to


Ringgit seen strengthening toward 3.95 by year end, says MBSB Research

By Faiqah Kamaruddin January 12, 2026 @ 1:40pm

Positive Outlook Benefiting AYS

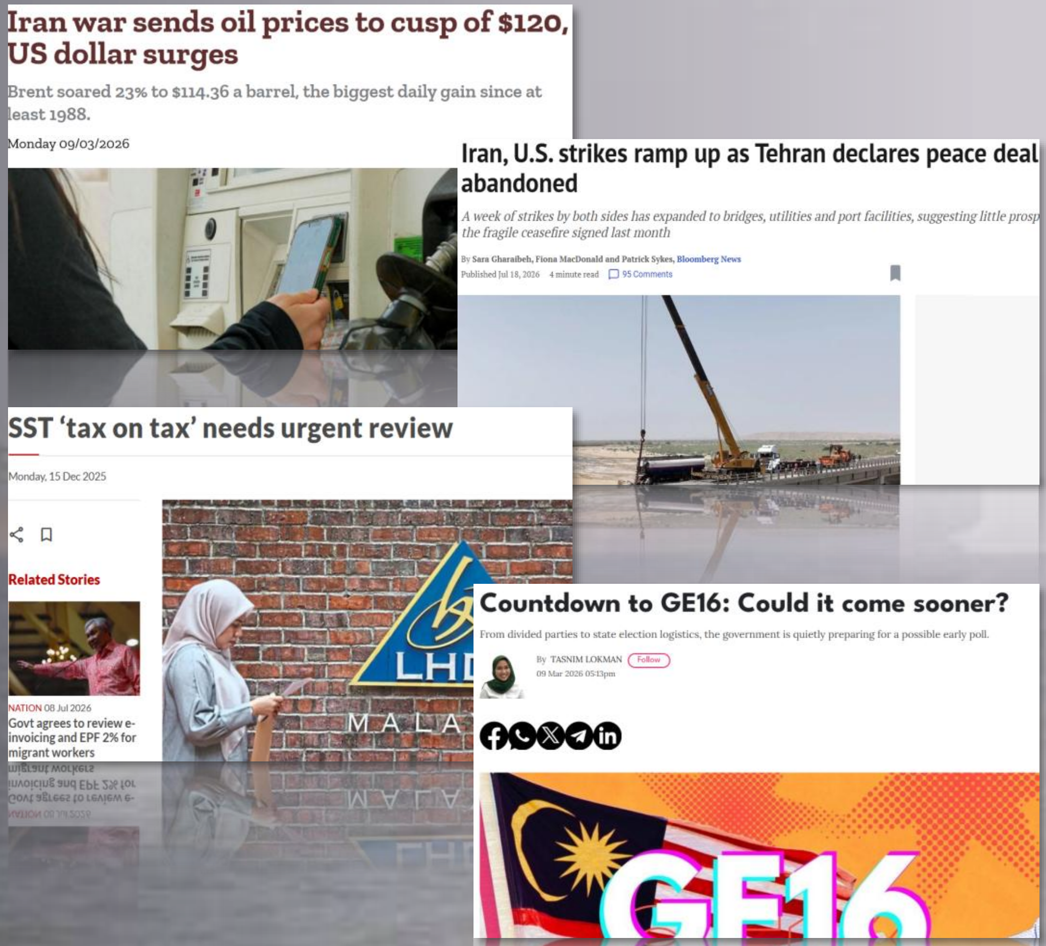
- **Surging Investment**
  FDI in Malaysia & Singapore experienced a significant jump. This indicates strong international confidence in the local market.

- **Resilient Economic Indicators**
  Preliminary estimates show Malaysia's economy expanded by 5.8% while Singapore expanded 5.7%. This growth trend underscores a resilient domestic economy.

- **The "Data Centre" Boom:**
  Analyst expecting a second wave of data centre development. This represents a major infrastructure-related demand driver benefitting AYS.

- **Fiscal Stability**
  A firmer local currency effectively manages import cost exposures while reinforcing overall corporate financial stability across the Group.

CHALLENGES IN THE BUSINESS ENVIRONMENT



Macro Challenges Faced by AYS

- **Supply Chain & Logistics Volatility:**
Geopolitical conflicts in the Middle East and Eastern Europe disrupted global supply chains and spike crude oil prices, leading to higher transport charges and operational costs.

- **Fiscal & Regulatory Cost Pressures:**
The widened SST tax framework and mandatory EPF contributions for foreign labor escalate operational overheads.

- **Regional Steel Market Distortions:**
The persistent threat of excess low-cost foreign steel being diverted into Malaysia impacts domestic pricing dynamics, putting pressure on local manufacturing and trading segment margins.

- **Regulatory & Policy Changes:**
Changes in government policies and regulations may affect operating costs, investment activity and business conditions. AYS continues to monitor developments and respond through prudent planning and regulatory compliance.

AYS's Strategic Focus & Outlook

Strengthening Organisational Resilience and Enhancing Long-Term Value Creation for Shareholders

Enhancing Manufacturing Capabilities – CHY Truss Deck

- **High Capacity Utilisation:** Achieved ~93% utilisation in FY2026 across existing production lines due to strong market adoption.
- **Aggressive Line Rollout:** Planning to expand capacity to capture rising regional demand for sustainable, unpropped slab solutions.
- **Bottom-Line Margin Booster:** Expected to commands higher profit margins as a Malaysian pioneer product, directly elevating Group earnings.


High-Value Pivot – Data Centre Supply Chain

- **Deepening Market Presence:** Actively expanding role in data centre construction supply chain over the past 1–2 years.
- **End-to-End Partnership:** Collaborating directly with main contractors from early tender stage to sourcing, fabrication, and delivery.
- **Infrastructure Demand Driver :** Leveraging technical capabilities to supply high-spec structural steel and components.

Microsoft Google YTL TM BRIDGE DATA CENTRES SAMSUNG

Regional Platform - Expansion & Growth

- **Synergies Realisation:** Unlocking operational and commercial synergies across an enlarged regional platform by maximising economies of scales & cross-selling opportunities.
- **Supply Chain & Products Diversification:** Optimising cross-border supply chains and complementary product offerings to capture larger / high value regional projects.
- **Long-term Shareholder's value:** Building a resilient, multi-market growth engine to deliver consistent shareholder returns.

Sustainability - Decarbonisation & Clean Energy

- **EV Forklift Deployment:** Planning to deployed EV Forklifts across core warehouse.

<u>Scope 1 Emissions Reduction:</u> Directly cutting indoor carbon emissions, diesel reliance, and operational noise levels.

- **Capital Investment Strategy:** Planning further investments in rooftop solar PV systems across factory and warehouse facilities.

<u>Scope 2 Footprint Reduction:</u> Offsetting grid electricity reliance across core facilities with clean solar energy.


THANK YOU

Visit us at

- www.ays-group.com

Or

Contact our Investor Relations team at

- enquiry_aysv@ays-group.com

DRIVING THE FUTURE WITH STEEL